



# MichiKIN Network RFP

## Proposal Questions

### SURVEY QUESTIONS

**I just attended the info session and I have an additional question about the award money. The language in the webinar suggested that the award would cover capacity building and onboarding expenses. Does this mean that the award money is not meant to cover the new staff person's salary? Any clarification about this would be much appreciated!**

It is expected most of the funds will be used to support personnel. We recognize there may be a need for office equipment and program planning to support this role. Please detail expenses and use the justification to describe specific use of the funds.

**Any ineligible expenses? For example, could some grant funds be used for direct client assistance? (i.e., expenses needed for care like food or rent assistance)**

Funds may only be used for items that will help organizations carry out the specific activities identified in the RFP under standard care activities or enhanced model activities. The KCRC is responsible for the development of the enhanced model. Cash assistance (from the Kinship Navigator program) is considered an enhanced model activity only. The KCRC has budgeted for cash assistance to families in counties where the enhanced model will be delivered. Please use the budget and budget justification to describe the expense and how it aligns with the activities in the RFP.

### Informational Session Questions

**Will this PowerPoint be available to the attendees?**

Yes- all but two slides are permissible to share. The slides will be sent to the participant's emails following the webinar.

**Our service area spans several of these regions. If we were awarded, would we only be able to offer services to clients in our specific region?**

The partner applying for the standard model of care will perform services that include answering the statewide (800) line and responding to callers that may live in any county throughout Michigan. The other services performed will include conducting outreach within ALL counties outlined in the region. In the Enhanced model, case managers will be performing services ONLY to the families living in the counties' where enhanced services are performed. It is expected all counties within a region will be included in outreach efforts by partner agencies.

**Please explain the preferences by region described on pg. 5 of the RFP instructions. Will overall preference be given to orgs in regions 3, 4, and 6? Or do you mean that preferences in those three regions only will be to those who apply for both A and B?**

**Does that mean regions not 3,4, or 6 will not be given preference at all?**

If organizations in one of those three (3,4, or 6) regions applies to provide both Standard Care Navigator services as well as Case Management services (enhanced services), we would give preference in our decision making to organizations that apply to do both. It means hiring both a navigator and a family advocate in one of those 3 regions.

**We service Genesee, Lapeer and Shiawassee Counties, if awarded would we be required to service areas outside of our allowed service area.**

Yes, and the State of Michigan as well.

The partner applying for the standard model of care will perform services that include answering the statewide (800) line and responding to callers that may live in any county throughout Michigan. The other services performed will include conducting outreach within ALL counties outlined in the region. In the Enhanced model, case managers will be performing services ONLY to the families living in the counties' where enhanced services are performed. It is expected ALL counties within a region will be included in outreach efforts by partner agencies.

**Does that mean regions not 3,4, or 6 will not be given preference at all?**

Regions 1,2, 5, 7 and Statewide will be applying for standard model of care only (no option to apply for both models) and thus will be evaluated only for the application for standard of care services.

**If KCRC has already been providing statewide services, has the workload been too high/current need not able to be met, thus the need for more Kinship Navigators in the other regions?**

In the KCRC development of a statewide Kinship Navigator program, it is important to continue providing statewide services to families. We also need to deliver an enhanced model requiring more intensive staffing support. The standard of care navigator services will allow for continuity for kinship families to receive information, referral, and support. The KCRC values collaboration and engaging partners in outreach efforts and the expansion is in service of these efforts.

**How many awards will there be per region?**

Please refer to the chart on Page 12. Some regions have larger awards, which were informed by population and documented larger proportions of kinship care families.

**What I am asking is: Will those regions NOT available for enhanced services (those NOT in regions 3, 4, or 6) be less preferred as a grantee?**

No. We definitely want applicants in all 7 regions! Regions 1,2, 5, 7 and Statewide will be applying for standard model of care only (no option to apply for both models) and thus will be evaluated only for the application for standard of care services.

**Can you share the current salary range for Kinship Navigators?**

We defer to staffing models and structures set by organizations. Having said we expect Kinship Navigators and Case Managers will be compensated for their expertise and experience and have pay and benefits that reflect this. Kinship Navigators who have lived experience are invaluable and contribute to all aspects of the development of the Kinship Navigator Program.

**How many awards are anticipated in each Region? And will there be opportunity to apply for funds for coming years?**

All regions will have one partner delivering the standard care model each and three regions (3,4, 6) will have a partner delivering the enhanced model. Partners may apply for as many as two regions, meaning we may have one organization apply and cover two regions.

Regions 1,2,5,7 and statewide will only have one award available for each region. Regions 3, 4, and 6 may have as many as two each.

Example: 1:

	Standard Care (Navigator)	Enhanced Model (Case manager)
Organization A	Region 1 and 2	NA
Organization B	Region 3	Region 3
Organization C	Region 4	NA
Organization D	Region 6 and Region 7	Region 6
Organization E	Statewide Tribal	NA

Example 2

	Standard Care (Navigator)	Enhanced Model (Case manager)
Organization A	Region 1	NA
Organization B	Region 2	NA
Organization C	Region 3	
Organization D		Region 3
Organization E	Region 4	Region 4
Organization F	Region 5	
Organization G	Region 6	Region 6
Organization H	Region 7	
Organization I	Statewide Tribal	

*There are many other possible configurations. These are two that illustrate possibilities.*

**Region 5 includes counties that we do not serve. If awarded, would we be responsible for those counties also? Or could we apply for less than the amount allowable and service only those counties in Region 5 that we service?**

The partner applying for the standard model of care will perform services that include answering the statewide (800) line and responding to callers that may live in any county throughout Michigan. The other services performed will include conducting outreach within ALL counties outlined in the region. In the Enhanced model, case managers will be performing services ONLY to the families living in the counties' where enhanced services are performed. It is expected all counties within a region will be included in outreach efforts by partner agencies.

Applicants cannot apply for less than the funding allowable or for requesting to serve fewer counties than specified.

**Will there only be one award per region?**

Please refer to the chart available on Page 12 of the RFP and see the example of how awards might be distributed in Example 1 and 2 above.

**Is it correct that the funding amounts shared would be for around 4 months? June - Sept 2023**

Yes- this is correct. A new grant cycle begins October 1st, and the funding is likely to continue.

**What will funding look like for next fiscal year?**

We hope and intend to continue funding into the new fiscal year.

**Would one applicant be eligible to be awarded all regions**

No. Not at this time.

**If we are not awarded in this round, will we be eligible to apply in October?**

Possibly, depending on if we have enough partners to carry out services. This answer is unknown at this time.

**Would you apply again in October?**

A new subaward agreement will be required but, unless there are concerns expressed by the partner or KCRC prior to this time, there will not be a new application process.

**If applying for both A & B in a region, is a p/t navigator AND f/t case manager expected to be in place?**

Yes, you would agree to hire different staff for each intervention area for a minimum of the hours specified on page 12 of the instructions.

**There is an option to "Pick Regions 1-7 or Statewide Tribal Kinship Navigator". We are a Tribal Government. Am I understanding it correctly that you are looking to award just 1 to a Tribal eligible applicant but it is to serve statewide?**

A tribe could opt to apply for either scenario. A tribe could apply to be a partner for only one region--as in where a tribe is located, OR they could apply to serve as a statewide tribal partner. We are interested in tribal partnerships and would consider either approach.

**Can we print the application to review before we complete it in Qualtrics?**

Pages 7-11 of the instructions in the MichiKIN Network RFP parallel the question structure in Qualtrics, so you could print the instruction guide and prepare your materials according to those questions.

**Is there a specific definition of Kinship caregiver that we need to follow to measure numbers served? Or is it anyone caring for a relative for any length of time?**

The KCRC honors the following definition: Kinship care is the full-time care, nurturing and protection of children by relatives, members of their tribes or clans, godparents, stepparents, or any adult who has a kinship bond with a child (Child Welfare League of America, 2011).

**What is the grant amount for the full fiscal year (if we were renewed Oct 1)?**

We do not have this available at this time but hope to before the RFP deadline. Please check back to the website for additional details.

**These service areas seem to be very large and might be a barrier to having agencies apply. Sorry if you already answered - is this one-time funding? or might there be awards for future years?**

We plan to continue in the next fiscal year, 10/1/23 - 9/30/24.

**After next fiscal year 2023-2024, do you know if funds are available Oct 2024 - Sept 2025?**

We anticipate that funding will be renewed for future years but cannot guarantee that it will be awarded.

**Is your current increase in funds from American Recovery Act or COVID recovery dollars?**

No, it is not. Some funds are available through prevention funding.

**Can you confirm that an organization can only apply for two regions? We have branch locations in each of the 3 targeted regions**

Yes, there is a limit to 2 regions. You could include the information about your service area in your statement about your organization.